

ENVIRONMENTAL INSTRUMENT SERVICES INC.

P O BOX 257
GEORGETOWN, MA 01833

Field Service Rates Effective 1 January 2011

TYPE OF CUSTOMER	SERVICE TIME FRAME	HOURLY RATE
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CHEMICAL FEED SYSTEMS / CHLORINATION SYSTEMS

Demand Customers	Standard Hours Mon-Fri. 0800 to 1700Hrs.	\$ 100.00
	Standard & Overtime. (After 8 hrs/day)	\$ 150.00
	Sundays and Holidays	\$ 200.00
Contract Customers	Standard Hours Mon-Fri. 0800 to 1700Hrs.	\$ 90.00
	Standard & Overtime. (After 8 hrs/day)	\$ 135.00
	Sundays and Holidays	\$ 180.00

ANALOG INSTRUMENTATION SYSTEMS

Demand Customers	Standard Hours Mon-Fri. 0800 to 1700Hrs	\$ 95.00
	Standard & Overtime. (After 8 hrs/day)	\$ 142.00
	Sundays and Holidays	\$ 284.00
Contract Customers	Standard Hours Mon-Fri. 0800 to 1700Hrs.	\$ 90.00
	Standard & Overtime. (After 8 hrs/day)	\$ 135.00
	Sundays and Holidays	\$ 180.00

SCADA AND PLC CONTROL SYSTEMS

Demand Customers	Standard Hours Mon-Fri. 0800 to 1700Hrs	\$ 110.00
	Standard & Overtime. (After 8 hrs/day)	\$ 165.00
	Sundays and Holidays	\$ 220.00
Contract Customers	Standard Hours Mon-Fri. 0800 to 1700Hrs.	\$ 100.00
	Standard & Overtime. (After 8 hrs/day)	\$ 150.00
	Sundays and Holidays	\$ 200.00

The following charges are to be added to the above labor rates:

- 1) Travel time will be calculated at the standard hourly rate plus auto mileage at \$0.50 per mile.
- 2) Living expenses will be charged at cost.
- 3) Travel expenses will be charged to and from jobsite from portal to portal.
- 4) State and local taxes and shipping charges will be calculated at cost.
- 5) Demand service work is subject to a four (4) hour minimum charge.
- 6) Demand Service "Terms & Conditions" apply. (See Page 2 of 2)